

# COMPANY PROFILE



**AYYAN**  
MOLECULAR  
PRODUCTS



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+64225318660

Pharma, Clinical and Biotech Products

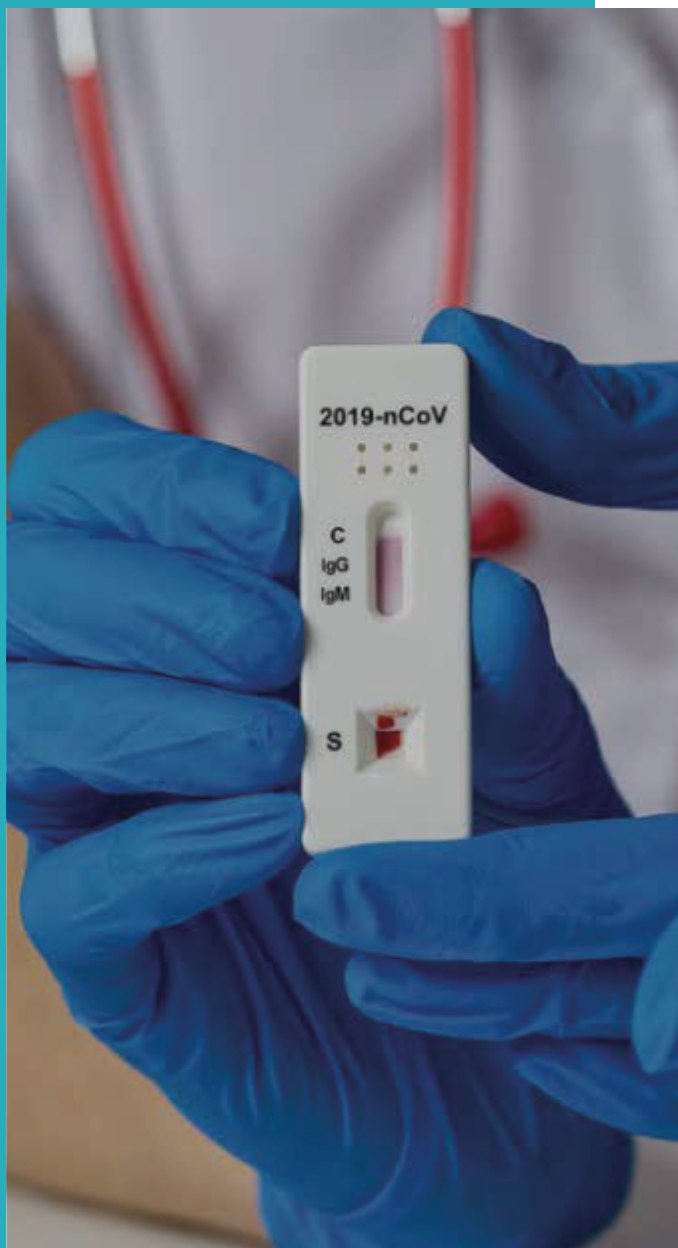


<http://ayyanmp.com/>

# TABLE OF CONTENTS

<u>SL NO</u>	<u>DESCRIPTION</u>	<u>PAGE NUMBER</u>
01	Introduction -----	02
02	Vision, Mission,, Dream and Value -----	03
03	Our Best Services -----	04
04	Supply Chain Management -----	05
05	Kits and Machines -----	10
06	Our Partners -----	16
07	Our Clients -----	17
08	Financial Satements -----	19
09	Our Team -----	20
10	Certificates and Letters -----	21
11	Contact Us -----	23

# INTRODUCTION



Ayyan Molecular Products is one of the reputed companies in Pakistan. We have been working in the field of clinical diagnostic, pharmaceutical, biotech, and research field. We are providing/introducing our valuable/demanding products across the country since last 12 Years. We have a dedicated and professional countrywide sales & distribution network to provide our customers with wide range of quality products in medical, clinical diagnostics and life science research. We are a trend setter in the field of pharmaceutical, therapeutics, clinical diagnostics, and life sciences research inside Pakistan

The Idea of Ayyan Molecular Products was generated by Mr. Ajmal Khan in 2009 keeping in view the demand of the market in diagnostics and research field. Later, Mr. Wajahat Khan is carrying the legacy of his father from last 12 years. Since 2020 we had extended our company to Ayyan Molecular Products from sole enterprise entity to a private limited company by taking two incredible professional and biotech experts Dr Muhammad Qasim and Dr Asad Ali on board. In these past 12 years Ayyan Molecular Products has been ensuring reliable and quality products at competitive prices to the prestigious .

educational and research institutes and clinical laboratories across Pakistan. Hardworking Sales and Technical team are making sure that our products continue to sell with complete satisfaction of all our customers while keeping in view of customer's priorities. Our assortment includes some of the reputed companies of world from China, South Korea, Europe, and USA.



## OUR VISION

**Innovation for sustainable future.**

## OUR MISSION

**Technology at doorstep**

## OUR DREAM

**Bring Technology to home.**

## OUR VALUES

Our values are trust, honesty, and self-reliance Strategy: Our strategy is built on the foundation of our corporate values and will drive our successful development in the coming years to achieve our long-term vision

for Ayyan Molecular Products: to become a global leader in Biomedical echnologies and Services. To steer the focus of the entire organization toward our strategy and ensure its successful implementation, we have defined four strategic priorities:

- Outperform Globalize Simplify
- Inspire.
- Rapid and Reliable

The basis for our strategy was a detailed analysis of major long-term market trends. We identified three mega trends, which will affect our different businesses over the next years: consolidation, emerging markets and speed.



# OUR BEST SERVICES

- 01 Supply Chain
- 02 Health Service Delivery
- 03 Training and Capacity Building
- 04 Installation
- 05 Quality Control
- 06 Consumables
- 08 Civil Work
- 09 Mechanical Work
- 10 Academics and Research Support
- 11 Lab layout, Designing and Drawing
- 12 After Sale Services with subject to contract terms and conditions
- 13 Consultancy for Establishing Clinical, Forensics, Research and Diagnostics Labs



# SUPPLY CHAIN MANAGEMENT

Supply chain management (SCM) is the broad range of activities required to plan, control and execute a product's flow from materials to production to distribution in the most economical way possible. SCM encompasses the integrated planning and execution of processes required to optimize the flow of materials, information and capital in functions that broadly include demand planning, sourcing, production, inventory management and logistics or storage and transportation.

Supply chain management is an expansive and complex undertaking that relies on each partner from suppliers to manufacturers and beyond to run well.



Because of this, effective supply chain management also requires change management, collaboration, and risk management to create alignment and communication between all the participants. In addition, supply chain sustainability which covers environmental, social and legal issues, in addition to sustainable procurement and the closely related concept of corporate social responsibility which evaluates a company's effect on the environment and social well-being are areas of major concern for today's companies. Ayyan Molecular Products is an organization that possess proven experience in coming up to the requirements of its valued client with reference to multidimensional supplies. We believe in undertaking your logistic requirements from the scratch keeping in closer view to specific needs and the time frame. Our focused logistic management areas are as: COVID -19:

Fast and Efficient PCR Extraction Kit, SARS COV-2 Nucleic Acid Detection, Kits, Semi-Automatic Extraction Machine, Fully Automatic Extraction Machine, Surgical, Masks, Gowns, Gloves, Respirators, Scanners, Glucose Meters, Ventilators, etc.

## Medical Equipment

1. Diagnosis, prevention, monitoring, treatment, or alleviation of diseases
2. Diagnosis, monitoring, treatment, alleviation of or compensation for an injury or handicap
3. Investigation, replacement, or modification of the anatomy or of a physiological process
4. Control of conception Nebulizer, Syringes, Thermometers, Infrared Thermometers, Blood Pressure Apparatus etc.
5. Pharmaceutical and therapeutics products such as drugs, antibodies, vaccine, etc
6. General Orders: All miscellaneous supplies through a customized perspective

## Health Service Delivery

Ayyan Molecular Products (AMP) is committed to build and enhance the capacity of individuals, respective health care organizations and government bodies in order to frame concrete projects to prevent and treat illness with extreme efficiency and further ensure the availability of effective health services for masses. We strive to bridge the lag between fundamental knowledge and field application in public health projects. We are well versed in Grants Management Solutions, Conceptualizing and implementing health sector project on large scale, Monitoring and Evaluation and four level documentation.

### Training and Capacity Building

Organizations round the globe seem very serious in this era of technological automation where rapid advancement of technology has undertaken most of the manual jobs performed by humans and leave less room for Man to stay in. The prime need is to upgrade, update and upscale the abilities and skills of employees so that they may come parallel to novel technology and pave the way for them to work together in an automatized working environment.

The investment in training that a company makes shows employees that they are valued. The training creates a supportive workplace. Employees may gain access to training they wouldn't have otherwise known about or sought out themselves. Employees who feel appreciated and challenged through training opportunities may feel more satisfaction toward their jobs. AMP is an organization that believes in importance of training and development and is all set to play

its pivotal role in serving companies and industries of Pakistan in this very regard. The team of Management consultants and trainers are highly qualified and well experienced individuals who not only understand the intricacies involved in developing human capital but also committed to provide hands-on support to prevailing industrial and corporate sectors to enrich human capital. We have expertise for mass level professional trainings of medical scientists, technicians and biomedical engineers to run a clinical, research and diagnostic facility independently.

### Consultancy for Establishing Clinical, Forensics, Research and Diagnostics Labs

For years, the role of the medical laboratories has been strongly influenced by economic and new technological pressures. Essentially, laboratories influence the effectiveness of patient management in relation to clinical outcome, even though they are minor players on the healthcare market with regards to budgets. The importance and positive impact of laboratory medicine will only be maximised by adding full value to laboratory tests – and thereby reflecting their possible effectiveness in influencing patient management and related clinical outcomes.

All medical disciplines require individual laboratory testing and support for fast and efficient diagnoses and therapy monitoring. For this reason, laboratories must have broad knowledge and a good overview of the latest technology if they are to address the full spectrum of activities with the benefits and the economic impact that laboratory medicine can provide to clinicians, or the health-care system as a whole.

Recently, many new diagnostic techniques and laboratory tests have been introduced thanks to both research into the fundamental pathogenesis of diseases and the development of new methods. Yet ongoing limitations of healthcare budgets underpinned by growing demands on daily laboratory routine have to be addressed to the laboratory management.

Sysmex understands the bigger picture. As such, we approach laboratory solutions from a holistic perspective. Our laboratory consulting services cater for clinical, diagnostic, commercial, research laboratories and more, including new lab start-ups and established labs looking to expand. Get assistance with regulatory compliance, training, management, instrumentation, automation, & more. Consulting services are provided to all types of clinical laboratories including governmental, academia, hospital, reference and physician office laboratories. In addition, AMP provides services to regulatory governmental and non-governmental agencies, to laboratory establishments and manufacturers that are involved in production of laboratory products, as well as to marketing and financial institutions involved in financing and investing in the laboratory business. AMP provides services through our members/consultants who are specialized and certified in all laboratory disciplines. Our individual consultancy services align clinical demands to existing pathologies using the latest technology in a consistent manner. The aim is a 24/7 optimised workflow from sample entry to sample archiving, including professional result management. This lets you focus on real pathologies and provides the freedom necessary for your laboratory to fulfil your daily tasks.



## Diagnostics:

Real Time PCR Machine  
Auto Extractors  
X ray  
Centrifuges  
PCR Tubes  
Chemistry Analyzers  
Hematology Analyzer  
COVID19 RT PCR Kit  
COVID19 Extraction Kit  
COVID19 Rapid Antigen Kit  
Biological Safety Cabinets  
Gluco Meters  
Mouth Pieces  
Auto Stainers

## Molecular Biology:

Sequencers  
Cell Culture Plates  
Pipits and Tips  
Antibodies  
Cell Markers  
CO2 Incubators  
Autoclaves

## Diagnostics Kits:

SARS-COV-2 (COVID19) Extraction Kits  
SARS-COV-2 (COVID19) RT-PCR Detection Kits  
SARS-COV-2 (COVID19) IgG/IgM Rapid testing Kits  
SARS-COV-2 (COVID19) Antigen detection rapid Kits  
HCV RT-PCR Amplification Kits  
HBV Amplification kits  
TB PCR Detection Kit  
Genomics Extraction Kit

## Equipment and Devices:

Centrifuges  
Auto extractors systens  
RT-PCR Machines  
Auto Claves,  
Digital X-Rays  
Ventilators  
Plate Readers  
Spectrophotometers,  
Chemistry Analyzers

## Pharmaceutical and Therapeutics olecular Biology:

Probiotics Drugs  
Flu and BCG Vaccines  
Antibodies (Immunoglobulin)

## Reagents:

Cell Culture Media  
Chemistry reagents  
Blood Analyzers Reagents  
Microbial Culture Media





## COVID19 Kits:





## Auto RNA/DNA extraction Systems

EXM3000/32 wells and EXM 6000/96 wells



## Real Time PCR Machine



## Digital X ray Machines



## EGM-2 Endothelial Cell

Growth Medium-2 BulletKit (6 Pack)



## 4D-Nucleofector Core Unit



## ALCOR® Scientific

miniSED ESR Analyzer

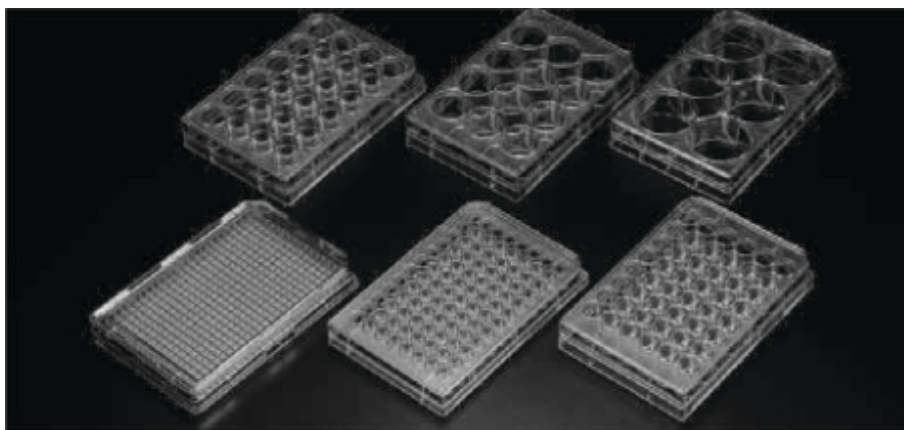


## Mission HA-360 3-diff

Automatic Hematology Analyzer



## Cell Culture Dishes, Slides and Plates



## PCR Tubes and PCR Plates



## Pipet Tips and Racks



## Biological Safety Cabinets



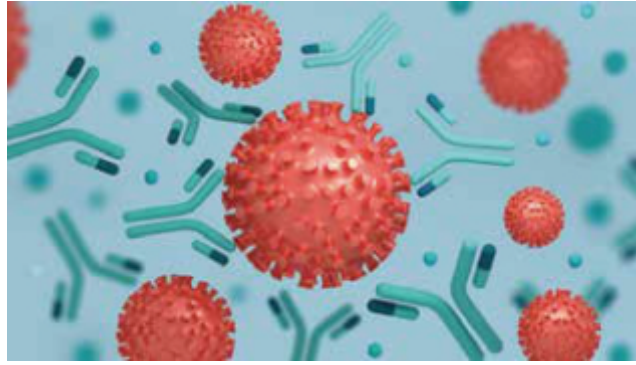
## CO2 Incubators



## Haematology and Chemistry Analysers



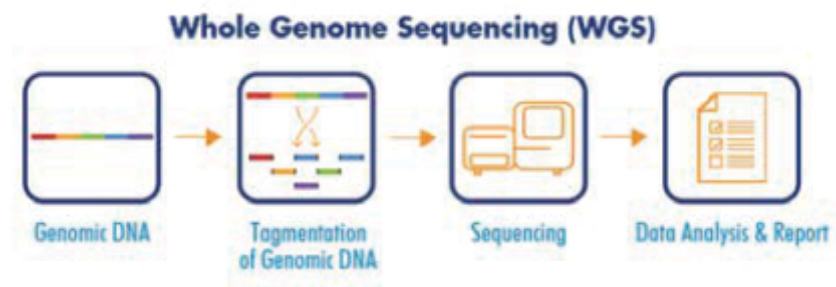
## Antibodies and Cell Markers



## Therapeutics Antibodies and Vaccines



## Sequencers and Genomics



## Ventilators





# OUR PARTNERS

We are proudly representing these International companies and Brands in Pakistan as Exclusive Distributors.

- LONZA MOLECULAR BIOLOGY
- ALCOR SCIENTIFIC USA ESR
- ACON LAB USA
- DIAZYME USA
- BEIJING WANTAI
- KOREA STANDARD
- SHENZHEN GLOSEN TECHNOLOGY
- RESPITEK (PTY) LTD
- US DIAGNOSTICS
- ZYBIO CHINA
- LINGIN CHINA
- YUWELL CHINA
- ACCESSBIO INTERNATIONAL USA/SOUTH KOREA
- CW BIO CHINA
- TIALONG CHINA.





# OUR GOVERNMENT CLIENTS

We have a country wide network of our supply chain and supply to meet demands of our following clients in Public and Private sectors

- Services Hospital Lahore
- Director General Health Services, Punjab.
- Punjab Aids Control Programme.
- IRMNCH (Institute of Reproductive for Mother and Child Health ) Punjab
- Quaid-e-Azam University Islamabad
- PCSIR Lab Complex Lahore.
- Children Hospital Multan.
- PCSIR LAB COMPLEX Peshawar.
- Institute of Blood Transfusion Services Punjab Lahore.
- Jinnah Hospital Lahore.
- University of Agriculture, Faisalabad
- NIBGE, Faisalabad
- NIAB, Faisalabad
- Primary and Secondary Health Care Services Lahore.
- 14- District Officer Health
- CDA Hospital Islamabad
- Capital Hospital Islamabad
- PAF hospital
- NIH Islamabad
- AFIP Rawalpindi
- AFIT Rawalpindi
- Social Security Hospital Kot Lakh Path Lahore
- Govt of Gilgit Baltistan
- Govt of Balochistan



# OUR PRIVATE CLIENTS

- Ittefaq Hospital Lahore.
- Al-Khidmat Foundation Pakistan (Suraya Azeem Hospital Lahore.)
- Fatima Memorial Hospital Lahore
- Chughtai Lahore Lab
- Model Diagnostic Lab Lahore.
- National University of Sciences & Technology
- Nobel Hospital Lahore.
- Lab Tech.
- Shaukat Khanam Hospital Lahore.
- Premium Diagnostic Center (Pvt) Ltd.
- Central Lab.
- Hormone Lab Lahore.
- Zeenat Lab Lahore
- Agha Khan Hospital Karachi
- Life Line Labs Lahore
- City Lab Rawalpindi
- Islamabad Diagnostics Centre Islamabad (IDC)
- Indus Hospital Karachi



# FINANCIAL STATEMENT



For year 2019-20

Net Annual sale. 30 million USD  
Operating Profit. 2 million USD

Diagnostics Sale. 20 million usd

Equipment and Devices: 5 million USD

Pharma Reagents and Services. 5 million USD

# OUR TEAM



## MR. WAJHAT KHAN

CEO and Director Operational

Mr Wajahat Khan has 15 year's experience to run operation of large-scale medical Supply companies. He has experiences to work with many international companies such as Bio Rad, Sysmex. He has lucky enough to learn business skills from his Father who was very experiences and successful Businessman.



## DR. ASAD ALI PHD MOLECULAR BIOLOGY

Director Technical

Mr Asad Ali is CEO of Asad Laborite's Moor Khunda and Lahore. He has 11 year experience of medical lab technology, marketing and operation. He worked with various international firms dealing with biomedical equipment like BioRad, Symix, Rooch etc.



## DR. MUHAMMAD QASIM PHD BIOENGINEERING, CAU, SOUTH KOREA, MASTER, UK, MASTER FROM USA

Director Policy, Research and Developments

Muhammad Qasim has 15 years research and development experience and has been working with international organisations such as WHO, UNODA, UNFPA, Disengagement Program USA, COMSTech, CTBTO, PACIFIC FOURM, GYA and LNCV. He has served Pakistan Atomic Energy Commission, National AIDS Control Program, National TB control Program and contributed to establishment of many research and diagnostics labs in Pakistan in public and private sectors. He represented Pakistan at many high-level international forums and contributed to policy documents. His areas of expertise are molecular biology, tissue engineering, regenerative medicine, nanotechnology, and infectious diseases. He has 30 international publications with impact factor of 120 and 600 citation. He is author of two book chapters and his writing appears in national and international periodicals regularly.

## TEAMS

### Hamad Khan

Business Development Manager

### Asim Iqbal

Business Manager

### Muhammad Rashid (CA)

Accounts

### Shabaht Khan

Accounts Manager

### Dr Muhammad Javeed (PhD)

Molecular Biologist

### Nadeem Khan

Electronics Engineer

### Dr Hussain Waheedi (PhD Pharmacy)

Pharmacists

### Umer Habib

Electronics Engineer

### Dr Sajjad Ashraf (PhD Molecular and Microbiology)

Microbiologist

### Abrar Ahmad

Molecular Biologist

### Dr Saad Khan (PhD Biomedical Engineering)

Biomedical Engineer

# CERTIFICATES AND LETTERS

Revenue Division  
Federal Board of Revenue  
Government of Pakistan

**FBR**  
PAKISTAN

**TAXPAYER REGISTRATION CERTIFICATE**

ORIGINAL

NTN	3773768-6
Category	INDIVIDUAL
Status	RESIDENT
CNIC / Passport No.	33202-7797133-2
Name	WILAJAHAT KHAN
Address	CHAK NO.471,SYED WILAJA TOBA ROAD,POST OFFICE BASHI,PHANGL,PHANG DISTT,PHANG,PUNJAB
Principal Activity	OTHER PERSONAL SERVICE ACTIVITIES N.E.C.
Other Activities	1) EXPORTER 2) IMPORTER
Registered for	Income Tax w.a.f. 08-JUN-2017 Sales Tax w.a.f. 21-JAN-2018 (EXPORTER, IMPORTER, SERVICES)
Representative's	CNIC/NTN 33202-7797133-2 Name WILAJAHAT KHAN Email Address WILAJAHATKHAN@HOTMAIL.COM
Tax Office	ITO FASALABAD
Business Name	1) REGISTERED FOR SALES TAX w.a.f. 21-Jan-2018 AYYAN MOLECULAR PRODUCTS 14-C FIRST FLOOR CHAUBURJI CENTRE MULTAN ROAD LAHORE LAHORE PUNJAB

This Certificate shall be prominently displayed at a conspicuous place of the premises in which business or work for gain is carried on. NTN number is also required to be indicated on the signature.

NOTE:- The NTN must be written on all stamps, payment challans, invoices, bill heads, statements/SLDs, and all correspondence made with the tax authorities.

190001-12110114-0000001-0

Date of Printing: 21-JAN-2018

FBR Pakistan

PARTNER IN PROGRESS\*\* [www.fbr.gov.pk](http://www.fbr.gov.pk) [helpdesk@fbr.gov.pk](mailto:helpdesk@fbr.gov.pk) 1800 36 227, 991 111 227 227

Revenue Division  
Federal Board of Revenue  
Government of Pakistan

**FBR**  
PAKISTAN

**TAXPAYER REGISTRATION CERTIFICATE**

ORIGINAL

NTN	3773768-6
Category	INDIVIDUAL
Status	RESIDENT
CNIC / Passport No.	33202-7797133-2
Name	WILAJAHAT KHAN
Address	CHAK NO.471,SYED WILAJA TOBA ROAD,POST OFFICE BASHI,PHANGL,PHANG DISTT,PHANG,PUNJAB
Principal Activity	OTHER PERSONAL SERVICE ACTIVITIES N.E.C.
Other Activities	1) IMPORTER
Registered for	Income Tax w.a.f. 08-JUN-2017 (IMPORTER, SERVICES)
Representative's	CNIC/NTN 33202-7797133-2 Name WILAJAHAT KHAN Email Address WILAJAHATKHAN@HOTMAIL.COM
Tax Office	ITO FASALABAD
Business Name	1) AYYAN MOLECULAR PRODUCTS 14-C FIRST FLOOR CHAUBURJI CENTRE MULTAN ROAD LAHORE LAHORE PUNJAB

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Date of Printing: 13-NOV-2017

FBR Pakistan

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# CERTIFICATES AND LETTERS







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